Next Generation Business Solutions – a Sneak Peek at Microsoft Dynamics 365

8:30 AM – 9:30 AM

Microsoft Dynamics 365

Paul Clayton
Senior Practice Director
About me...

- FMT 16 years
- Senior Practice Director
- Multiple ERP solutions
- 100s of projects
- Business processes !!!
- Beach, bike riding, softball
What will we accomplish?

• See a NEW way of running your business
• Learn how to efficiently scale with growth
• Anytime, anywhere, any device

... all on a unified platform!
“OOPS!”
Where’s the boss?
I need this approved!

Just buy it, inventory is too low!
“Unsatisfied customer, line 1...”
• I’m almost there!
• 10 more minutes…
• Make sure that critical order ships today!
• Bummer! The server crashed…
• Everybody out of the system!
There’s a better way to do this...
I’ll hire all the best guys from MSFT, Oracle, SAP. They all want to work for me cuz I’m the best. Then I’ll close that internet up.
Reinvent with

Dynamics 365

Start with the right fit for your business & grow at your own pace in the cloud

Empower employees with productivity tools surfaced in context of processes

Guide employees to optimal outcomes with intelligence embedded in processes

Stay nimble & adapt in real-time with flexible, extensible applications & platform
Reinvent! **Dynamics 365**

Microsoft AppSource

- Office 365
- Power BI
- Cortana Intelligence
- Azure IoT

**Dynamics 365**

- Business edition
- Enterprise edition

Third Party Business Applications

Application Platform (PowerApps, Power BI Embedded, Flow)

Azure
Dynamics 365 Financials!

• Pure cloud ERP solution
• Up and running quickly
• Pull people and processes together
• Anytime, anywhere, any device
Start with what you need

Productivity where you need it

Built-in intelligence

Ready for growth
Demo 1
D365 Financials GA

- Core financials
- Fixed assets
- Supply chain management
- Opportunity management
- Workflow
- Jobs/Projects
D365 Financials Future

- Manufacturing
- Service Management
D365 Financials Value Prop

• Simple implementation
• Easy to use and manage
• Seamless integration
• Increased productivity
• Mobility
D365 Financials Extensions

• List app
• Build it
• Submit it
• Publish it
• *Ecosystem*!
Who’s a fit?

• D365 Financials (business edition)
• Optimized for 10 – 99 EEs
• Small/Medium Business (SMB)
• $5 to 50M annual revenue
• Product will scale up quickly
Project “Madeira” TAP

- Customers live during pre-release
- Early feedback
- Small/Medium Business (SMB)
- Existing O365 (not required)
- Upgrade from Quickbooks/Sage
D365 Takeaways!

- Intelligent, comprehensive, cloud
- Simple implementation
- Seamless integration
- Momentum is building!
- General availability – 2016 H2
Thank You for Attending!

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You might also be interested in...

11:30 AM – 12:30 PM
Realize Your Full Potential with Office 365